

Date: January 15, 2021  
Sales Bulletin: 2021-03DDC

## **ARMSTRONG CEILING SOLUTIONS** **TO INCREASE PRICE OF SUSPENSION SYSTEMS**

Geographic Coverage: United States, Canada, and Latin America  
Commercial Distributors, Contractors and Retailers

LANCASTER, PA – Effective March 1, 2021, Armstrong Ceiling Solutions will initiate a 7.5% increase on the list price of all suspension systems.

A managed inventory program designed to ensure continued service levels will continue to be implemented throughout all regions, with program details and procedures to be provided through authorized sales representatives.

These actions reflect increased raw material costs.

This Pricing Bulletin and the above guidance are based on currently available information and reflect conditions at this time. Consistent with past practices, we will provide updated pricing information in the form of list pricing, bulletins or other notifications, as appropriate, as additional information becomes available. As always, you remain free to quote, price and contract at whatever pricing you may choose in your discretion.

Please always feel free to contact your local area manager with any questions or requests for assistance.

These are challenging and unique conditions and we hope that you, your families, and your colleagues are safe and well. We are, however, hopeful that conditions will soon improve, and we look forward to working with you to grow and accelerate your business.

As always, we appreciate and thank you for your business.

Charlie Chiappone  
SVP, Ceiling & Wall Solutions